

# **Gujarat University**

Tender No: GU/ESTATE/DASA/2025-26/01

INVITATION FOR EXPRESSION OF INTEREST FOR OPERATION, MANAGEMENT AND DEVELOPMENT OF A SPORTS FACILITY AT DRONACHARYA ACADEMY OF SHOOTING & ARCHERY (DASA).

> GUJARAT UNIVERSITY AHMEDABAD

# LETTER FROM EOI BIDDER

To, The Registrar, Gujarat University, Ahmedabad – 380009

<u>Sub</u>: Invitation for Expression of Interest for Operation, Management and development of Dronacharya Academy of Shooting & Archery (DASA) at Sardar Patel Sports City at Gujarat University.

Dear Sir,

With reference to the Expression of Interest invited by you for the above works, we are pleased to submit our best Offer for the above.

We hereby also agree that you reserve the right to accept or reject any or all tender without assigning any reasons.

Yours truly, Signature & Stamp of the Bidder

## **GUJARAT UNIVERSITY**

#### PROJECT: - Invitation for Expression of Interest for Operation, Management and development of Dronacharya Academy of Shooting & Archery (DASA) at Sardar Patel Sports City at Gujarat University.

The Registrar, Gujarat University invites bids with two bid system for the providing of Expansion Work- detailed in the table below from the bidders having experience for similar type of works and meeting the qualifying criteria specified.

	Milestone Dates for EOI		
1.	EOI Downloading Date	FROM 21/04/2025	
2.	EOI Online submission	On or Before 18:00 Hrs 05/05/2025	
3.	Submission of EOI in physical form at room no. 38, Gujarat University, Ahmedabad.	On or Before 18:00 Hrs 06/05/2025	
4.	Pre-Bid Meeting	On 28/04/2025 at 15:00 Hrs	
5.	Opening of EOI Bid	On or Before 04:00PM, 07/05/2025	
6	Opening of Financial Bid	Will be intimated to the bidders online	
7	Bid Validity	120 Days from last date of submission of the bid	

- 1. **EOI** shall be submitted physically in person at the office of Gujarat University, General department (Inward section), Room No: 38, Gujarat University Tower, Gujarat University, Navrangpura, Ahmedabad, Gujarat: 380 009.
- 2. EOI shall not be accepted by any other means such as RPAD/speed-post/courier.

# Invitation for Expression of Interest for Operation, management and development of Sports Facility at Dronacharya Academy of Shooting & Archery (DASA) located at Gujarat University.

#### Introduction:

Dronacharya Shooting Academy of Gujarat University is located in Sardar Patel Sport City is an ambitious endeavor of Gujarat University. In recent years, number of Medals have been won by the Indian shooters at various International Events. This sports and sporting culture are now recognized by our beloved Prime Minister Narendrabhai Modi as core to creation of successful and confident individuals who can rise to build a strong modern India, Gujarat University has decided to take the onus of transforming education through such sports.

Gujarat University is having the facilities and infrastructure for shooting events and training of basic to advance training in the center of the city that can be easy to access for youth of the city of Ahmedabad, it has embarked on a highly ambitious project of Dronacharya Shooting Academy in the campus that is expected to provide world class facilities to sportspersons to train and develop into international level sportsmen in the shooting area.

#### Sports infrastructure at Dronacharya Academy of Shooting & Archery.

The academy is situated in the Sardar Patel Sports City developed by Gujarat University. The indicative map of the same is enclosed. The Dronacharya Shooting Academy is enclosed in 3 storied building premises with provision of Olympic level shooting arrangements. The building is almost complete and

The bidder is expected to study the existing sports infrastructure available at the location before bidding. The premises shall be handed over to the bidder on as-is bases and the bidder shall be expected to operationalize the entire facility within <u>SIX</u> <u>MONTHS</u> of handover of the premises.

Dronacharya Academy of Shooting & Archery is having infrastructure for following provisions and shooting facility is capable of hosting International level events of:

- 50 mtr Shooting Range 90 Lanes
- 25 mtr Shooting Range 60 Lanes
- 10 Mtr Shooting Range 120 Lanes

#### Vision:

Gujarat University hopes to utilize the facility of Dronacharya Shooting Academy for development of sports persons that can earn the nation much needed sporting glory in International events, and hence hopes to offer its management to a highly professional agency of repute through a mutually workable operational model to ensure that Dronacharya Shooting Academy turns into a world class facility and a preferred destination for national and international events.

In addition to the sporting excellence aspired therein, Dronacharya Shooting Academy is also envisaged as a sports catalyst for the citizens of Ahmedabad that offers a venue with best possible sports and recreation facilities to the city.

#### Scope of this invitation:

Gujarat University is interested in identifying an agency that are currently engaged in similar activities linked with sports infrastructure management and has matching financial strength to develop Dronacharya Shooting Academy into a vibrant shooting sports destination and an ecosystem where Indian sportsmen and women can be nurtured towards shooting excellence.

This Expression of Interest is part of a two-stage process floated to seek and identify agencies of repute to propose an operational model and scheme that can:

- Turn Dronacharya Archery & Shooting Academy (DASA) into a world class sporting facility with best-in-class sports infrastructure

- Attract, arrange and host national and international shooting events across the year.

- Have sports training manpower and allied infrastructure matching to the level of the facility

- Develop the venue into a full-fledge sports destination for the sports viewers and sports enthusiasts of the city, state and the nation

- Provide, fund and develop additional infrastructure at the site that can enhance the utility of the facility and earn revenue for the university

- Yield best possible financial returns to Gujarat University

## Minimum Pre-qualifications for participation:

The Agency has to be a public entity, such as Society/ trust, registered with the local charity commissioner & having a registered office in the city of Ahmedabad.

The Agency must be registered institute at least 7yrs old.

The Agency should be affiliated to the National Federation of shooting sports through proper hierarchy.

The Agency should be affiliated to the State Sports Authority. (SAG).

The Agency should be a awarded Centre of Excellence by Sports Authority of Gujarat at least 5 yrs old.

The Agency must have valid Arms licenses for,

- 1) Range usage, (form 5 of the Arms Act) having a validity of All India.
- 2) Fire Arms & Ammunition purchase & Sale, (form 8 of the Arms Act.)
- 3) Air weapons purchase & sale, (form 8A of the Arms Act)

4) Fire Arms repair, (form 9A of the Arms Act.)

The Agency or its affiliates must have organized /conducted more than 5 tournaments, events of State &/or district levels.

The Agency or its Affiliates must have conducted/organized more than one flagship programmes of the State Sports department such as Khel mahakumbh.

JV with a national and international sports infrastructure management player shall be permitted, but in case of a JV with an international agency, the local partner must be the lead player.

### **Bidding process:**

1. The pro-forma bid for Expression of Interest (EOI) can be purchased for the estate department of Gujarat University by paying **<u>Rs.5000/-</u>** (Rupees Five thousand only) of NON-<u>**REFUNDABLE fees**</u>.

stage of the bidding, but shall be seized if, during the process of bid evaluation it is discovered that the agency has submitted misleading or incorrect information with malafide intentions to mislead the university or is found to be engaged in any fraudulent malpractice (such as approaching any member of Gujarat University for favorable outcome) to impact the outcome of the bidding process.

1. The bidder shall be expected to visit the premises and make a detail study of all existing ground realities connected with the project, including all due diligence it may want to

Conduct. The same shall be done by the agency at its own cost and risk. Gujarat University may be approached for any additional information, but Gujarat University shall not be held responsible for any lacuna in information sought by the agency at any stage of the bidding process. The agency shall be solely and wholly responsible for getting all necessary information it requires for the bidding. No claims regarding incomplete information shall be entertained and any agency attempting to leave the bidding process on such a ground shall invite blacklisting from participation in any bidding of any nature in future with Gujarat University.

2. The bidder shall be expected to engage all necessary experts and must have all necessary technical skills to generate an offer based on its own studies of the premises and the market conditions. Once an offer is submitted by a bidder, same shall be honored by the agency, and any refusal at an interim stage of bidding on such a ground shall invite blacklisting from participation in any bidding of any nature in future with Gujarat University.

3. As the deliverable at the first stage of evaluation, each bidder shall submit a detailed presentation FREE OF COST that must include:

- Proposal for operation, management and development of a world-class sports facility.

- Proposal of the modalities and processes that the agency proposes to use to achieve the objective along with the financial model justifying the same.

- Proposal of all the additional infrastructure it proposes to construct on the site to enhance the value and utilization of the facility along with the investment budget.

- Operational model with approximate budget.

- Proposed model through which the bidder will engage with Gujarat University to avail the use of the facility for university students.

- Proposed model through with the bidder will engage in training sportsmen and women of the state and nation.

- The bidder must provide clear ideas that can enhance the utility of the sports facility for Gujarat University in the academic context.

- The bidder must specify the minimum and maximum duration of occupation anticipated by him for successful fulfillment of his offer.

#### - NO FINANCIAL OFFER SHALL BE MADE BY THE BIDDER AT THIS STAGE

#### Conditions of utilization of the facility:

- a. The bidder must take in account that the offer is invited for as-is bases, with no further investment coming from the university during the entire tenure of the duration of occupation proposed by the bidder. Hence the bidder is advice to do all necessary information gathering at his cost before participating in the bid.
- b. All the Operations and Maintenance cost for the entire tenure of occupation proposed by the bidder shall be borne by the bidder.

#### Award Mechanism:

a. An empowered committee at Gujarat University will invite all the prequalified bidders to make an idea presentation and each bidder will be given an opportunity to explain his idea and proposal.

b. The committee shall rank the bidders on quality grounds and bidders shall be listed as Q1, Q2 and so on based on the qualitative criteria.

c. Based on the ideas received from various bidders, a minimum requirement document shall be generated to make it a level playing field.

d. Based on the strength of the presentations and ideas, a list of bidder shall be drawn by the committee, and these bidders will be invited to make their financial offer on the minimum requirement model to ensure that evaluation can be made on equal footing.

e. The financial bids from the qualified bidders shall be listed as H1, H2 and so on, from the highest bid (in terms of amount payable to Gujarat University) to the lowest bid.

f. After opening of the financial bids and preparation of H1, H2 and so on list, and if the Q1 bidder (ranked highest in terms of quality) is not the H1 (highest bidder in terms of amount payable to Gujarat University), the Q1 bidder shall be invited to match the H1 offer. If he agrees, he shall be proposed to Gujarat University authorities

for the award. If Q1 bidder refuses to accept the H1 offer, same shall be offered to each bidder as per his quality rank till the H1 bid is accepted by a prequalified bidder or the process reaches the bidder who has made the H1 offer in the due course.

g. It must be noted that successful completion of the bidding process and recommendation by the empowered committee for the award SHALL NOT mean that the bidder shall be awarded the contract. Gujarat University shall have the final right to accept or reject recommendations made by the empowered committee or withdraw the facility from the bidding process at any stage.

h. Gujarat University authorities shall have a right to negotiate with the bidder in any manner deemed fit by the authorities to ensure that the bidding process yields the best possible outcome for the university.